

Regional Manager (Lucknow)

Job Title	Regional Manager
Department	Operations
Level	Level 3
Location	Lucknow
Reporting Manager	CEO
Reportees	-Nil-



Role Overview:

The incumbent would be required to build and maintain relationships with key personnel at Transport department, Health department, Police, other Government offices and other stakeholders to garner necessary support and information required for successful execution of the program.. The role brings proven leadership and general management experience to the organisation.



Key Responsibilities:

- Lead the development, planning and execution of Zero Fatality Corridor projects in the region, particularly the high fatality road stretches in Uttar Pradesh;
- Develop, manage and retain relationships at the highest levels within the State government, implementation partner agencies, vendors, service providers, donor(s) and such;
- Take charge of day to day coordination with government agencies, vendors and partners;
- Establish and implement protocols and tools for project evaluation and measurement;
- Strictly ensure budgetary and reporting compliances;
- Aggressively pursue areas of weakness in the project to transform them into areas of strength;
- Represent the organization and the initiative at external events, conferences and workshops;
- Provide leadership to the project team and ensure optimal staffing of the project by owning recruitment for additional resources, as and when needed

Relationship Building, Liasoning

- Develop and maintain good professional relationship with the key personnel at Government offices, Police Headquarters, and other authorities, as required for smooth operation on current and planned roadways in the Zone
- Facilitate getting access / approvals for investigation of crashes and other project related activities

Project Management for each stretch of road

- Keep track of road crashes / other significant incidents on the *Corridors*
- Ensure that the Crash Investigators perform the activities at the site of accident without any hindrance and delay. Visit the site as required

- Ensure that all activities related to investigation & data analysis are completed within the specified cycle time and the Report is ready for submission
- Review Reports of Crash Investigation from all aspects in addition to standard review process set-in at SLF

Process Improvement, Learning & Development

- Take initiative to establish best practices in his / her areas of work
- Actively participate in organization initiatives to drive organization development, employee engagement, etc.
- Adhere to timelines for execution and improve on the performance parameters as per the feedback provided
- Take responsibility for capability development of self, in relevant areas

Other interventions

- Identify Vendors for services required on the roadways, conduct technical & commercial negotiations and finalize in discussion with the Senior Management
- Take overall responsibility of getting satisfactory delivery of agreed services from the Vendors
- Support in getting official approvals from concerned authorities as required
- Ensure the Road Safety Auditor conducts Audits on the roadways as per plan and provide necessary support

Any other additional responsibility could be assigned to the role holder from time to time. The same would be discussed between the incumbent and reporting manager



Role Specifications:

Education

- Master's degree in Business Management/B.Tech/ B.E/ general management or equivalent programs from a top-tier institution preferred.

Experience

- Minimum 6+ years of work experience in project and partnership management.
- Experience of engaging with Government stakeholders preferred.
- Working experience in Non Profit organizations is preferred

Key Behavioural attributes

- Execution Focus
 - Building Trust & Relationships
 - Impact & Influence
 - Planning & Organizing
 - Communication
- Learning Focus
 - Learning Orientation
 - Analytical Thinking

- Adherence to Core Values of SLF
 - Dependability
 - Integrity
 - Mutual Respect
 - Spirit of Public Service
 - Leadership
 - Excellence



How to apply: Interested candidates can apply for this position by clicking on the following link and submitting their application.

<https://forms.gle/hwCmi5KT2mg6JU558>