

## Regional Director

Job Title	Regional Director
Department	Operations
Level	Level 4
Location	Pune
Reporting Manager	CEO
Reportees	-Nil-



### About SaveLIFE Foundation:

SaveLIFE Foundation (SLF) is a non-profit organisation committed to saving lives on roads in India. We have been recognised as the Best NGO in India by the Rockefeller Foundation and are a recipient of the prestigious Prince Michael International Road Safety Award. We partner directly with the government, industry, and local communities across India to make the most dangerous roads safer. Road crashes kill over 1.3 million people globally each year. India holds the dubious distinction of being world number one in road crash deaths, with at least 150,000 fatalities and over one million serious injuries per year. Most victims come from extremely poor backgrounds. Road crashes have emerged as the number one cause of death for Indians in the age-group of 15-45, dealing a crushing blow to the nation's productivity and a loss of 3% to our GDP each year - an amount that can eradicate hunger from India, twice over each year. Tragically, road crashes in India are also one of the biggest causes of death for children under age 14, with over twenty fatalities each day, mostly in the vicinity of schools. SLF operates at the intersection of policy-making and grassroots impact. We are best known for getting India a Good Samaritan Law that encourages bystanders to help critically injured persons on the road, expected to save 50% lives otherwise lost to preventable injuries. Most recently, SLF has delivered an astounding 52% reduction in fatalities on the Mumbai-Pune Expressway, and a reduction of 69% on in fatalities on the Old Mumbai - Pune Highway (NH-48) through a combination of measures ranging from improved road engineering to technology-driven traffic enforcement to optimised trauma response – the Zero Fatality Corridor (ZFC) model.



### Role Overview:

The incumbent would be accountable to oversee and get investigations conducted by the Crash Investigators, of every crash-incident on the assigned roads / highways ("Zero Fatality Corridors") within the Zone and timely submission of the reports. S/He is required to build and maintain relationships with key personnel at Police / Government offices and other stakeholders to garner necessary support and information required for successful execution of the program. The Regional Director (Eastern India) will lead and work with high energy teams with diverse skill sets and engage with a wide range of stakeholders such as Government officials and corporate donors. The role brings proven leadership and general management experience to the organisation.



### **Key Responsibilities:**

- Lead the development, planning and execution of Vision Zero Fatality Corridor projects in the Eastern India region.
- Develop, manage and retain relationships at the highest levels within the State government, implementation partner agencies, vendors, service providers, donor(s) and such;
- Take charge of day to day coordination with government agencies, vendors and partners;
- Establish and implement protocols and tools for project evaluation and measurement;
- Strictly ensure budgetary and reporting compliances;
- Aggressively pursue areas of weakness in the project to transform them into areas of strength;
- Represent the organization and the initiative at external events, conferences and workshops;
- Provide leadership to the project team and ensure optimal staffing of the project by owning recruitment for additional resources, as and when needed

### **Relationship Building, Liasoning**

- Develop and maintain good professional relationship with the key personnel at Police Headquarters, Government offices and other authorities, as required for smooth operation on current and planned roadways in the Zone
- Facilitate getting access / approvals for investigation of crashes and other project related activities

### **Project Management for each stretch of road**

- Keep track of road accidents / other significant incidents on the *Corridors*
- Ensure that the Crash Investigators perform the activities at the site of accident without any hindrance and delay. Visit the site as required
- Ensure that all activities related to investigation & data analysis are completed within the specified cycle time and the Report is ready for submission
- Review Reports of Crash Investigation from all aspects in addition to standard review process set-in at SLF

### **Operation of Patrolling vehicles, Drones and other Utilities**

- Ensure that the Patrolling vehicles, Drones and other Utilities deployed in the Zone are available (in working condition) and they conduct the operation as per Plan
- Consolidate reports of Patrolling Units and submit the Report regularly to the top management
- Identify need / opportunity for deployment of additional equipment and highlight that to the top management

### **Process Improvement, Learning & Development**

- Take initiative to establish best practices in his / her areas of work
- Actively participate in organization initiatives to drive organization development, employee engagement, etc.

- Adhere to timelines for execution and improve on the performance parameters as per the feedback provided
- Take responsibility for capability development of self, in relevant areas

#### Other interventions

- Identify Vendors for services required on the roadways, conduct technical & commercial negotiations and finalize in discussion with the Senior Management
- Take overall responsibility of getting satisfactory delivery of agreed services from the Vendors
- Support in getting official approvals from concerned authorities as required
- Ensure the Road Safety Auditor conducts Audits on the roadways as per plan and provide necessary support.



#### Role Specifications:

##### Education

- Master's degree in Business Management/B.Tech/ B.E/ general management or equivalent programs from a top-tier institution preferred.

##### Experience

- Minimum 10+ years of work experience in project and partnership management.
- Experience of engaging with Government stakeholders preferred.
- Working experience in Non Profit organizations is preferred

##### Key Behavioural attributes

- Execution Focus
  - Building Trust & Relationships
  - Impact & Influence
  - Planning & Organizing
  - Communication
- Learning Focus
  - Learning Orientation
  - Analytical Thinking
- Adherence to Core Values of SLF
  - Dependability
  - Integrity
  - Mutual Respect
  - Spirit of Public Service
  - Leadership
  - Excellence



**How to apply:** Interested candidates can apply for this position by clicking on the following link and submitting their application.

<https://forms.gle/hwCmi5KT2mg6JU558>